Request for Proposal

SARVA SHIKSHA ABHIYAN

OFFICE OF THE STATE PROJECT DIRECTOR
SECTOR NO. 17, GANDHINAGAR,
GUJARAT – 382 010.

BIDDING DOCUMENT

NAME OF WORK:- Supply, installation & maintenance of Infrared Cameras with stylus for making normal whiteboard into interactive for classrooms

NAME OF CLIENT:- State Project Director
SSA Mission, Sector-17, Gujarat Council of Elementary Education Gandhinagar.
### E-tendering Schedule

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**Note:**
- The document fee and bid security in the form as specified in tender document shall be made available in physical form.
- The financial proposal shall be submitted online only.

### Instruction to bidders for online tender participation.

1. All bid documents can be downloaded free from the website [http://www.nprocure.com](http://www.nprocure.com).
2. All bids should be submitted online through the web site [http://www.nprocure.com](http://www.nprocure.com).
3. All bids should be digitally signed. For details regarding digital signature, certificate and related matter involved, the below mentioned address should be contracted.
   - (n)Code solutions
   - A division of GNFC
   - 301, GNFC Infotower, Bodakdev, Ahmedabad – 380 054 (India)
   - Tel : +91 79 26857316/17/18
   - Fax : +91 79 26857321

4. The users can get a copy of tender document for their online participation on the web site [http://www.nprocure.com](http://www.nprocure.com).
5. The application for issue of digital signature certificates should be made at least 72 Hrs. in advance to the due date and time for tender submission.
6. For all queries regarding use of digital signature certificate should be addressed to personal in M/s. (n)Code Solutions.
Dear Sir,

Sub: Supply, installation & maintenance of Infrared Cameras with stylus for making normal whiteboard into interactive for classrooms

1. You are hereby invited to submit proposal for supply, installation & maintenance of Infrared Cameras with stylus for making normal whiteboard into interactive for classrooms.

2. The details of supply, installation & maintenance of Infrared Cameras to be provided by the bidder are provided in attached Terms of Reference (TOR).

3. Interested and eligible bidders are required to submit bids online in two parts viz. Technical and Commercial. The first part i.e Technical bid should include the qualification criteria of the bidder. It should not contain any cost information what so ever. The second part i.e Commercial bid should contain the detailed price offer. This part i.e Commercial bid should be submitted online only. The Technical Bid should be accompanied by document fee & bid security and all other required document in physical form as specified in schedule of e-tendering. The document fee & Bid Security should be in the form of Demand draft in favour of State Project Director, SSA, Gandhinagar & payable at Gandhinagar.

4. The bidder should invariably submit all documents as mentioned in check list Annexure-A, with three envelopes in separate for [1] Tender Document Fee and Bid Security [2] a) Company’s Product Literature showing product range, and technical details etc. b) Copy of the Tender document signed and stamped along with documents mentioned as per para 8 of LOI [3] Certificate of Product for Interactive IR Camera and SAMPLES are to be submitted physically at this office.

5. A pre-proposal conference open to all prospective bidder will be held on the date & time mentioned in schedule of e-tendering. The prospective consultant will have an opportunity to obtain clarification regarding the scope of the work, terms of reference, contract conditions and any other pertinent information. The cost of document (RFP) is Rs.15,000/- (Non refundable) and shall be payable in the form of demand draft in favour of State Project Director, SSA, Gandhinagar & payable at Gandhinagar. The proposal without document fee shall not be considered.

6. Any queries or request for additional information concerning this RFP shall be submitted in writing in the format at Annexure 1 to State Project Director, Sarva Shiksha Abhiyan. The envelopes/ communication shall clearly bear the following identification/ title/ subject: "Queries/Request for Additional Information: RFP- Supply, installation & maintenance of Infrared Cameras with stylus for making normal whiteboard into interactive for classrooms.”

7. The consultant shall furnish bid security amounting to Rs. 7,50,000/- in the form of demand draft in favour of State Project Director, SSA, Gandhinagar payable at Gandhinagar. The bid security in the physical form shall be submitted to State Project Office as per the date and time
mentioned in schedule of e-tendering. The proposal received without bid security shall not be considered. The bid security is liable to be forfeited if successful consultants fail to execute agreement within 15 days from the date of letter of acceptance. The bid security of unsuccessful bidders will be discharged on finalizing the contract.

8 Basic criteria for bidder for participating in the process:

a) The bidding firm should be registered with local body or any approved Govt. organization and should be in existence from at least last seven years.

b) The bidder should have minimum average annual Financial turnover of Rs. 125.00 lacs during last 3 years (2013-14, 2014-15, 2015-16),

c) The bidder should have supply, Installation & maintenance of similar nature of item as prime bidder during last seven years which should be either of the following.

   (i) The bidder should have completed Three similar works for costing each not less than Rs.100.00 lacs

       or

   (ii) The bidder should have completed Two similar works for costing each not less than Rs. 125.00 lacs

       or

   (iii) The bidder should have completed One similar for costing not less than of Rs. 200.00 lacs

Note:- Weight age for the turn over will be given as under: for Sr.No.(B) mentioned above

F.Y. 2013-14= 1.21 time,

F.Y. 2014-15 = 1.10 time,

F.Y. 2015-16 = 1.00 time.

d) Bidder should have supplied the similar work during last seven years, completed work a certificate issued by competent authority and for undertaken work the certificate issued by owner or sponsoring authority shall be submitted.

e) Joint venture between any other companies is not allowed.

f) Bidder has to submit bank solvency certificate of current year for Rs.50,00,000/- (Rs. Fifty lacs only) from any scheduled bank.
9. **Submission of Proposals:**
The proposals shall be submitted in 3 envelope & 2 Bid System viz. technical and commercial.

**Technical proposals**
The Technical proposal shall include the attested copies of the following documents to demonstrate that the bidder has the Financial & Technical capability necessary to perform the contract and meet the necessary work requirements:

1. Tender Enquiry Document
2. Specification Compliance
3. Document showing year of registration. In format given in form F-1.
4. Copy of the certificate for satisfactory supply of similar nature from the competent authority, details of the same in format given in form F-2.
5. Audited account of report of the firm for last three years with annual turnover detail of the same in format given in form F-3.
6. Copy of VAT registration / Copy of Central Sales Tax registration
7. Copy of the latest authority letter about dealership / distributorship issued by competent authority, in case of bidder firm is authorized Distributors/ Dealers
8. Company’s Product Literature showing product range, Capacity, technical details etc
9. Certificate of products
10. Samples
11. OEM's certificate ensuring 3 years' availability of quoted product in the market
12. OEM's certificate ensuring warranty quoted by the bidder

13. Any other relevant document attested copy.

**Financial Proposals**
The financial proposal should include price bid in form no 4 & should be submitted online only. The bidder can bid for proposal as mentioned in para 1 of TOR.

10. **Opening Of Proposal**
The date & time of online opening of technical proposal will be as per schedule of e-tendering. It will be opened in the presence of such bidder or their authorized representative who may choose to remain present. It may please be noted that the second part containing the detailed price offer will not be opened until technical evaluation has been completed and the result approved by State Project Director, SSA, Gandhinagar.

11. **Evaluation**
A two-stage procedure will be adopted in evaluating the proposals with the technical evaluation being completed prior to any commercial proposals being opened. The technical evaluation will be carried out on the information & documentary evidence furnished along with Request For Proposal (RFP) subject to fulfilling basic criteria as per para 7 of LOI. The financial Bids of technically qualified consultant alone will be opened and evaluated. The decision of GCEE-SSA will be final in this regard. The final selection of the successful consultant from the technically qualified consultant will be done by considering the price quoted.
12. Bidder is requested to hold his proposal valid for **180 days** from the date of submission without changing proposed price offer. The State Project Director, Gandhinagar will make its best effort to select bidder within this period.

13. The proposal shall be submitted to the State Project Director, SSA, Sector – 17, Gandhinagar as per the date and time mentioned in e-tendering schedule.

14. **Rejection of Bids**

15.1. The Authority reserves the right to accept or reject all or any of the Bids without assigning any reason whatsoever. It is not obligatory for the Authority to accept any Bid or to give any reasons for their decision.

15.2. The Authority reserves the right not to proceed with the Bidding Process at any time, without notice or liability, and to reject any Bid without assigning any reasons.

15. Request for proposal includes the following document.

   1. Letter of invitation
   2. Terms of reference
   3. Commercial proposal
   4. Form of agreement

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**OIC - MIS**  
State Project Engineer

**Finance & Accounts officer**  
Secretary
2. Terms of Reference

1. Introduction:

Sarva Shiksha Abhiyan (SSA) is Government of India's flagship programme for achievement of Universalization of Elementary Education (UEE) in a time bound manner. In Gujarat, SSA project is implemented by Gujarat Council of Elementary Education (GCEE-SSA), an autonomous society registered under Society Registration Act, 1860 and Bombay Public Trusts Act, 1950. It focuses and research on existing schools with inadequate teacher strength are provided with additional teachers, while the capacity of existing teachers is being strengthened by extensive training, grants for developing teaching-learning materials and strengthening of the academic support structure at a cluster, block and district level. With changing trends of learning process, GCEE-SSA wishes to transform classroom learning process with use of Computer, Projector and Interactive Whiteboard Solution to convert normal white board into interactive through Infrared Camera and supported software.

2. General Terms and Conditions:

   a. Rates should be quoted with free delivery at any destination in Gujarat state along with Excise, Insurance, Local taxes and levies VAT, Service Charge, CST etc which are applicable should be quoted for PER UNIT BASIS.

   b. The rates should be quoted with free replacement guarantee and services as demanded of the item/s supplied under this tender.

   c. The bidder has to undertake to supply equivalent or upgraded model, in case approved model is discontinued.

   d. The bidder has to submit registration certificate as per electronics and IT Goods (Requirement for Compulsory Registration) Order 2012 of Govt. Of India, Department of Electronics & IT, vide no. 8(14)/2006- IPHW Vol. dated 3rd October, 2012.

   e. Tentative quantity of IR Camera that may be procured is approximate 1000 during period of rate contract. GCEE, SSA may increase or decrease the quantity.

3. Tender Document Fee and Bid Security payment details.

   a. Payment should be made by DD payable at Gandhinagar of any Nationalized / Shceduled bank.

   b. Payment made towards tender fee will not be refunded

   c. Non-payment of the tender fee/bid security will make the bidder liable for disqualifications.

   d. Payment made towards bid security will not be refunded unless bid is finalized/cancelled.

   e. Wrong/ Fraudulent data submission may lead to disqualification / debar. Please ensure that you furnish correct data.

4. Technical bid submission conditions

   a. The technical bid submission should be done physically only.

   b. The technical bids should be submitted on or before the time stipulated in tender notice at the website https://nprocure.com

5. Financial bid submission conditions
(a) It should be noted that no physical submission of financial bid should be made.

(b) The bids should be submitted on or before the time stipulated in Tender notice at the website https://nprocure.com

(c) If the bidders fail to submit the financial bid online within time limit, and the technical bid physically at the office address, the bidder is entitled for immediate disqualification.

(b) No offer/s will be accepted after prescribed closing time for submission of the same. The delay will not be condoned for any reason whatsoever including Internet/web transmission/postal/transit delay. However, if the last date of submission of tenders is declared as a holiday by the Government, the last date of submission of tenders will be extended to the next working day.

6. No modification should be done by the bidder in the name of item, and in the specifications / Grade / quality / packing of the item given in the enquiry document in Technical Bid. All information asked and required including specification available in offered goods/models should be mentioned clearly. Additional specifications/features if any available in the offered models shall be provided in additional sheet.

7. As per Govt.’s prevailing purchase policy, an order/price preference shall be available to Gujarat based MSME Industries registered for quoted items subject to providing required documents like respective registration certificate issued by concerned authority. For this purpose, a guide lines given by the Govt. of Gujarat, Industries and Mines Dept., resolution No.SPO/1095/2636 (97)/CH dated 23/09/1997 amended from time to time will be followed.

8. The bidder should read this document very carefully and comply with the instructions/terms/conditions therein. Any bidder which does not confirm with the instruction/terms/conditions therein is liable to be rejected without any reference.

9. The rates quoted should be F.O.R. destination per unit basis mentioned in the Tender enquiry document along with Three years free replacement guarantee of the item/s supplied under this tender and rate contract. The applicable VAT and CST should be mention separately.

10. The rates shown in Commercial Bid shall be presumed, in all cases, as the net price inclusive of all charges, duties and sundries. No payment against any duty/delivery charges etc. will be considered under any separate heading under any circumstances. C.S.T./VAT are as applicable for, as purchase order will be provided by the consignee subsequent to acceptance of the tender and entering in to Rate Contract.

11. The detailed required specifications of the items to be supplied are shown in Technical Bid. The bidder should either confirm whether the items offered are conforming to these specifications clearly OR specifications available in offer product should shown against each specification along with name of manufacturers, Brand/s / Model/s only in the format provided in technical bid. Please note that bidder should not write 'As per Literature enclosed'. In such a case, offer shall not be considered. The specifications available in the equipment offered shall be mentioned clearly against each above listed tender specification. No column should be left unmarked.

12. No conditional offer/ quotation will be accepted. Quotations with errors will be, rejected. No variation in the terms and conditions of the tender, including major deviation from standards/specifications/terms of supply will be accepted.
13. The quoted rates will be valid for **180 days** from the date of opening of technical bid. Rates once quoted will be final and will not be allowed to be increased during the validity period. It may also be considered as a rate contract for the period of one year from the date of acceptance of the rate. Further, the purchaser reserves the right to increase/decrease the quantity to supply 30% more/less without changing price offered by the bidder.

14. The legible and scanned copies of the applicable Technical supporting documents as mentioned in Check List MUST be signed and submitted physically along with technical bid submission.

15. The enclosures MUST be in the prescribed format mentioned in tender inquiry. If these certificates are submitted but in a format different than that prescribed in tender inquiry - they are liable to be rejected without further reference. Those enclosures which are of certificate type should be valid and in the format prescribed by competent authority to issue these certificates.

16. In case where item is required with ISI Mark, manufacturing and selling experience of product having ISI mark will only be considered. But, in such a case, certified copies of licenses to use ISI mark for last one year as well as latest and valid license are to be submitted with tender. The license should be valid during the period of rate contract. It will be the sole responsibility of Successful bidder to ensure that necessary certificate and permission must be valid till the expiry of the Rate Contract.

17. In no case the certificate should be dated earlier than one year {unless otherwise specified} and should be in force and valid on the last date of the submission of the tender / signing of the agreement {as the case may be}. In case, the certificates / licenses / permission are outdated or the validity period is over, the proof of applying for renewal should also be attached. Such certificates will be considered if the renewal has been applied for within the time limit prescribed for the renewal of that permission / license / certificate under the relevant rules and further if such application for renewal is not specifically rejected by the competent authorities. In case any certificate is still awaited from the competent authority, the proof of making the application should also be attached which will be considered if the application is not specifically rejected by the competent authorities.

18. The bidder must satisfy that they are in possession of the requisite permissions / licenses / permits required for the supply of the items for which the offer is made. **FAILURE TO ENTER INTO CONTRACT IF SELECTED OR TO EXECUTE THE PURCHASE ORDERS AFTER ENTERING INTO CONTRACT FOR WANT OF PERMISSION / LICENSE OR DUE TO NON-SUPPLY OF CERTIFICATES / DOCUMENTS WILL BE VIEWED SERIOUSLY AND WILL INVITE FOREITURE OF BID SECURITY / RISK PURCHASE / DISQUALIFICATION FOR APPROPRIATE PERIOD WITHOUT ANY FURTHER REFERENCE.**

19. The financial bids of tender will be opened online on the date, time specified in tender notice.

20. **Back out from tender at any interim level during tender processing:**-

   Once the bidders are submitted it will be the responsibility of the bidder not to escape halfway directly or indirectly by way of raising any problems.

21. The technical scrutiny of the documents will be carried out by GCEE, SSA which may also include demonstration / sample testing which shall be final and binding upon the bidder. In case there is a discrepancy in the claim made by the bidder and the specifications shown in the product literature / circuit diagram / photograph, reliance will be placed on the specifications shown in the product literature / circuit diagram photograph, ignoring the claim of the bidder. Any change or alteration in the product literature / circuit diagram/ photograph must be authenticated by the manufacturer.
and an affidavit from the manufacturer for supplying the item as altered or changed should also be submitted failing which such changes / alterations will be ignored.

22. **The E.M.D. / Bid Security Deposit shall liable to be forfeited** in the following circumstance when the:

   a. Tender is rejected due to failure to supply the requisite documents in the proper format or giving any misleading statement or submission of false affidavit or fabricated documents.

   b. Party fails to sign the agreement for entering into contract in case the offer is accepted due to any reason whatsoever;

   c. Party fails to supply the goods / items as per the orders placed by either this organization or by direct demanding officers within the delivery period so stipulated.

   d. Party fails to replace the goods declared to be not of standard quality or not conforming to acceptable standards or found to be decayed / spoilt before the date of expiry or to refund the cost of such goods.

23. The tender is liable for rejection due to any of the reasons mentioned below:

   a. Non-Submission of tender documents within stipulated date time and at a place.

   b. Tender form is unsigned OR not initialed on each page or with unauthenticated corrections.

   c. Non-payment of Tender fees and Bid Security

   d. Non-submission of required applicable documents as shown in **Para 8 of LOI**

   e. Conditional and / or vague offers

   f. Unsatisfactory past performance of the tendered.

   g. Rates have been shown elsewhere than commercial bid.

   h. Items with major changes / deviations in the specifications / standard / grade / packing / quality are offered in tender

   i. Offering a cheaper accessory not approved / recommended by the manufacturer.

   j. Offering an accessory as optional even though it is required to operate the instrument.

   k. Submission of misleading / contradictory / false statement or information and fabricated / invalid documents.

   l. Tenders and documents not filled up properly.

24. Any conditional discount given by the bidder such as discount applicable on total order value, minimum order value on certain group of items etc. will not be considered for evaluation purpose. However, for ordering purpose, such discount shall be considered.
25. Discount offered after price bid opening shall also be not considered for evaluation. However in case, bidder happens to be selected bidder (without considering discount) such discount shall be considered while placing the order.

26. The item wise rates will be taken in to account for preparing price statement and the tender which found technically acceptable as well as lowest in terms of evaluated item wise rates only is considered.

27. GCEE, SSA may seek any clarification / explanation / documentary evidence related to offer at any stage from bidders if required. However any clarification / explanation or documentary evidence leads to implication on quoted price shall be considered only for placing the order but not for price evaluation.

28. GCEE, SSA reserves the right to consider or reject any or all tenders or close the tender enquiry without assigning any reason at any time at any stage.

29. GCEE, SSA does not pledge himself to accept the lowest or any tender and also reserves the right to accept the whole or any part of the tender against any item at his discretion.

30. On receiving purchase order after entering into Rate Contract, Successful bidder shall submit a Performance Security amounting to 5% of the contract value in favour of State Project Director, GCEE, Gandhinagar payable at Gandhinagar & may be in any one of the following forms which should be valid for entire warranty period:
   - Bank Draft
   - FDR issued by Nationalized Bank or banks approved by finance department G.R. no. EMD/10/2015/508/DMO dated 27.04.2016. & placed in favour of State Project Director, GCEE, Gandhinagar.

31. Failure to pay security deposit and to execute the agreement within stipulated period shall invite disqualification of the bidder for future quotations apart from forfeiture of bid security, and being liable for penalty as deemed fit in relation to the tender under process. The bid security deposit shall be refunded only after satisfactory execution of the contract and recovery of dues, if any.

32. Successful bidders have to enter into agreement for due performance of the contract against purchase order issued by GCEE-SSA. The agreement Performa to be sent by SSA to be stamped with the adhesive stamp for the requisite amount.

33. Successful bidders should supply the items in New - fresh and in sound condition meeting with the specification and packing approved in general commercial trade/terms. Refurbished or second-hand equipment / stores will not be allowed under any circumstances. If such case is noticed, than the store will be rejected outrightly and penal action will be taken against the bidder. All supply orders issued by the indenting officers on or before the last date of the currency of the contract will have to be accepted by the successful bidders and the delivery for all such orders will have to be effected as per the schedule specified in the purchase order, even though the date of actual supply may fall beyond the last date of the contract.
Terms of Supply:

34. Successful bidders should have to supply the material in the Original Company’s packing which shall indicate packing details and other particulars as required under the statutory provisions. Inner and outer packing of boxes / cartons should be of standard design as prescribed by the competent authorities from time to time.

35. In the event of breakages or loss of stores during transit against requisition order the said quantity will have to be replaced by the successful bidders. The purchaser will not pay separately for transit insurance and the supplier will be responsible for the stores as soon as possible, but not later than 15 days from the date of arrival of stores at destinations notify the successful bidder of any loss or damages to the stores that might / should have occurred during the transit.

36. No guarantee can be given as to the minimum quantity which will be drawn against the Rate Contract but the contractor will supply such quantities as may be ordered by Direct Demanding Officers or by this organization during the currency of the contract, from time to time.

Delivery Period:

37. The maximum delivery period will be 90 working days from the date of the receipt of the Purchase order.

Penalty Clause:

38. If the bidder fails to supply the goods specified in the Agreement and/ or installation within the stipulated period, an amount equivalent to ½ % {subject to maximum of 10%} of the value of the stores not supplied and installed within the stipulated period per week shall be recovered as liquidated damages unless the penalty is waived by the GCEE, SSA. Such recovery of the liquidated damages will not stop the GCEE, SSA from carrying out risk purchase described elsewhere and the amount recovered will be in addition to the difference of the risk purchase.

39. The agreement/contract/order would be terminated in case of delay of more than 20 weeks for supply and installation of stores and Security Deposit would be forfeited.

40. The bills / invoices are required to be submitted by bidders specifying the following details in the appropriate place of the invoices:
   a) No. and date of bills or invoice.
   b) No. and date of Agreement
   c) No. and date of order.
   d) Name and specification of item.
   e) Name of manufacturer and Model / Make / Brand
   f) Quantity; and
   g) Total cost.

41. The Successful bidder shall not charge VAT / C.S.T. if they have been exempted by concerned authority. Further they cannot charge excess amount of C.S.T. what applicable. An amount of VAT as applicable to be shown separately in the bill/invoice raised. Further, an amount of VAT so collected should be remitted to the Govt. within prescribed time limit, otherwise strict action will be taken against defaulters.

42. The Successful bidder should have to submit monthly details of the goods supplied under contract along with the names of the consignees and quantity and value of the goods supplied.
43. Payment Terms: The payment shall be made to the bidder as under: Goods are requiring free installation.

(a) 90% against delivery and remaining 10% shall be paid after installation of equipments in good and working condition at consignee place.

(b) No interest will be chargeable by the Successful bidder, if the payment is delayed.

44. The payment of the bill shall be made after deducting Government dues, if any.

45. The payment of the bills shall be withheld in the following circumstances:

a. The goods are found sub-standard or in non-acceptable condition.

b. Breach of condition of any contract by the Successful bidder.

c. Previous Government dues of Successful bidder.

46. The price escalation clause will not be allowed under any circumstances except statutory taxes / duties imposed / withdrawn / Increased / decreased on quoted items by the State or Central Govt. and request is made by Successful bidder and granted by GCEE, SSA, during the period between opening of technical bid and stipulated date of delivery.

The statutory price variation will not be allowed in the cases where:

{i} Stores offered on ex-stock basis.

{ii} Store to be purchased on emergency basis.

{iii} Statutory variation not communicated in time its announcement by the contractor

{iv} Price break up and prevailing rate as well as amount of taxes / duties not clearly mentioned in Commercial Bid.

{v} Duties / Taxes applicable due to mere crossing the limit of production / sales.

{vi} Duties / Taxes imposed / increased by the Govt. after stipulated delivery period shown in the contract.

**Risk Purchase:**

47. The risk purchase of the items ordered at the cost and risk of the party will be carried out when the party fails to:

a. sign the agreement for entering into contract due to any reason whatsoever in case the offer is accepted.

b. supply the goods / items as per the orders placed by either this organization or by direct demanding officers within the delivery period stipulated above;

c. party fails to replace the goods declared to be not of standard quality or not conforming to acceptable standards or found to be decayed / infected / spoilt before the date of expiry or to refund the cost of such goods.

Provided however that in cases of {b} and {c} above, the risk purchase will be limited to the quantity so specified therein.

48. The Risk Purchase will be done at anytime after the delivery period is over.
a. The Risk Purchase will be done from Main / Parallel or Substitute Successful bidders /Open Market for undelivered quantity of the Stores and the Contractor shall be penalized to the extent of 10% or difference whichever is higher.

b. When both parallel and substitute Contract are not available, from the next higher acceptable offer in the respective tender;

Provided that if the risk purchase cannot be carried out on the basis of either of {a}, {b} above, then it will be carried out from the market after following the prescribed procedure.

49. Any monetary claim arising due to any of the terms and conditions of the tender / supply, including the difference arising due to risk purchase, will be recovered in the following manner:

(a) From any pending bills of the party;

(b) From any Bid Security./ Performance Security Deposits of the party;

(c) If amounts at {a} and {b} above are not sufficient to meet the demand of risk purchase amount as "LAND REVENUE DUES".

Standard Breach Clause:

50. The S.S.A. shall, in addition to his powers under other clauses to terminate the contract, have powers to terminate his liability there under of the time by giving one month’s (or such shorter period as may be mutually agreed) notice in writing to Successful bidder of his desire to do so and upon expiry of the notice, the contract shall be terminated without prejudice to the right accrued to the date of the termination. However, if the Government decided to put an end to the business relations on breach of any conditions of the contract no such notice shall be necessary and on event of Government decided to put an end to the business relations on breach of any conditions of the contract no such notice shall be necessary and on event of GCEE, SSA deciding to terminate the business, and the Contract shall stand terminated with immediate effect.

WARRANTY CLAUSE:

51. (i) The Successful bidder Shall be subjected to the WARRAMTY/ GUARANTEE AS DEMANDED BY GCEE, SSA FROM THE DATE OF Installation .The goods/stores/articles sold to the buyer under this contract shall be of the best quality as specified in ISI standards and workmanship and shall be strictly in with the specifications and particulars contained / mentioned in the acceptance of tender notwithstanding the fact that the purchaser may have inspected and / or approved the said goods / stores / articles a priori and shall operate and function as specified for a period not less than 36 months from the date of supply .The decision of the purchaser in that behalf will be final and conclusive and he will be entitled to reject the said goods / stores / articles or such portion there as may be discovered not to confirm to the said description and quality. On such rejections the goods / stores / articles will be at the seller’s risk and all the provisions here in contained relating rejection of goods etc. shall apply. The contractor / seller shall if, so called upon to do replace within a period of month of such further period as may be extended from time to time by the purchaser in its discretion on an application made thereof by the contractor / seller the goods / stores / articles or such portion thereof is its rejected in by the purchaser and it such on even above mentioned warranty period shall be pay to purchaser such damages as may arise by reasons for the breach of the conditions.
herein contained. Nothing herein contained shall prejudice any other right of the purchaser in that behalf under this contract or otherwise.

(ii) Bidders will have to provide four free services for Services / Transportation and maintenance during the guarantee period. In addition to provide services, supplier has to attend the complaint, if any, for any defects, within 48 hours including replacement of any defective goods, failing which liquidated damages, as decided shall be recovered and similarly, period of breakdown of equipment shall be excluded from the warranty period. In such a case period of warranty shall be extended accordingly. After completion of warranty period, if the S.S.A.& supplier will have to enter into a comprehensive maintenance contract for 5 years at the rate per annum not exceeding 10% of the total contract would include free replacement of any part / component, if required, during the period of the maintenance contract. The maintenance contract of the above shall be made operative from any time during the first five years from the date of contract. Any offer for service contract contrary to this condition will not be accepted. Bidders will also have to guarantee regular and timely supply of all the spare parts required for the normal working of the item at a cost not exceeding the cost of such a part charged to any other Government organization.

(iii) Warranty quoted by bidder shall be ensured by original OEM's certificate.

Replacement Clause:

52. If any stores supplied against the Contract are found to be of not of standard of ISI quality on inspection and / or analysis by the competent authority, the Successful bidder shall be liable to replace the entire quantity of the relevant Order within 15 days or make full payment of the entire consignment against the particular invoice, irrespective of the fact that part or full quantity of the store supplied, may have been consumed. The decision of the S.S.A. taken on the basis of the report of the competent laboratory regarding goods not of standard quality will be final and binding. The stock of any item which has been declared not of standard quality shall be withdrawn from all the indenters and will not be returned to the Successful bidder but will be destroyed by the indenter/ consignee and the Successful bidder shall have no claim over such stores. If the replacement or payment as specified is not made by the Successful bidder, the procedure for risk purchase as shown above will be initiated without any further reference or intimation to the contractor, however, the S.S.A. may ask for supply of 20% of the original consignment to meet any exigency of the situation. Neither Claim for relaxation of replacement for return of goods declared to be not of standard quality nor any request for acceptance of the replacement goods delayed after the delivery period, due to any reason whatsoever, will be entertained.

53. In case of the rate contract, the period of the rate contract shall be approximately one year from the date of its issuance. However, GCEE, SSA reserve the right to terminate the contract by giving one month notice at any time at any stage and without assigning any reason.

54. In case of the rate contract, GCEE, SSA may extend the rate contract subject to the same terms of conditions, if found necessary to do so for a period not exceeding Six Months to which the contractor will have to abide. However, the extension for a period more than Six Months can be granted on mutual agreement by both parties.

55. The jurisdiction of any dispute will be Gandhinagar or Ahmedabad.
Sarva Shiksha Abhiyan  
Gujarat Council of Elementary Education  
State Project Office, Sector 17, Gandhinagar,  
Gujarat, India  

**TENDER ENQUIRY DOCUMENT**

**TENDER ENQUIRY NO.** :  

**TENDER FEE (non-refundable)** : Rs.15,000/- (Rs. FifteenThousand Only)  

**NAME AND ADDRESS OF BIDDER** :  

**THIS TENDER ENQUIRY IS TO ACCORD ANNUAL RATE CONTRACT OF ITEMS AS UNDER:**

<table>
<thead>
<tr>
<th>S. NO.</th>
<th>TENDER NO.</th>
<th>ITEM NAME</th>
<th>QTY.</th>
<th>PLACE OF DELIVERY AND INSTALLATION</th>
<th>Bid Security (Rs.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>[1]</td>
<td></td>
<td>Interactive IR Camera with stylus</td>
<td>1000</td>
<td>Anywhere in Gujarat State</td>
<td>7,50,000/-</td>
</tr>
</tbody>
</table>

**NOTE:**
1. Tentative quantity of interactive IR Camera with stylus that has to be procured is approximate 1000 for this tender also the quantity is a subject to decision of S.S.A.  
2. The bidder has to submit all the required details / documents with the tender. in no case compliance will be accepted and considered after prescribed time and date.

It is affirmed that all the certificates / permissions / documents are valid and current as on date and have not been withdrawn / cancelled by the issuing authority. It is further affirmed that the all certificates to be attached herewith are sign / stamp and sealed as per the format prescribed by GCEE, SSA and Enclosures of Certificate types are as per formats prescribed by competent authority. It is clearly and distinctly understood by me / us that the tender is liable to be rejected if on scrutiny and of these certificates is found to be not as per the prescribed format of GCEE, SSA.

I/We further undertake to produce on demand the original certificate / permission / document for verification at any stage during the processing of the tender.

Date:  
Sign/ Stamp  

**SIGNATURE & STAMP OF BIDDER**
## Specification Compliance

<table>
<thead>
<tr>
<th>Particulars</th>
<th>Specifications</th>
<th>Complied - Yes/No</th>
</tr>
</thead>
<tbody>
<tr>
<td>Simultaneous Touch points</td>
<td>255</td>
<td></td>
</tr>
<tr>
<td>Ambient Light Resistance Technology</td>
<td>850 +/- 20 &amp; 650 +/- 20 dual band tracking technology (Visible and IR bands) or better</td>
<td></td>
</tr>
<tr>
<td>Signal Refresh Rate</td>
<td>up to 200 FPS at 195 Mn dots / sec</td>
<td></td>
</tr>
<tr>
<td>Connectivity Interface</td>
<td>USB 2.0 / HDMI</td>
<td></td>
</tr>
<tr>
<td>Tracking Active Area (max projection size)</td>
<td>Up to 80 inches diagonal or higher</td>
<td></td>
</tr>
<tr>
<td>Transmission FPS- Tracking Speed</td>
<td>up to 200 FPS or higher</td>
<td></td>
</tr>
<tr>
<td>Calibration</td>
<td>Automatic as well as Manual Calibration</td>
<td></td>
</tr>
<tr>
<td>Screen Capture/Active Screen Area</td>
<td>up to 90&quot; or higher</td>
<td></td>
</tr>
<tr>
<td>Pen/Stylus</td>
<td>Minimum 3 hrs continuously work after 3 to 4 mins of charging</td>
<td></td>
</tr>
</tbody>
</table>

### Features

- **Interactive Area**: Interactive size of up to 90” or more. User extendable size up to 80” diagonal or more.
- **Calibration**: Should be enabled with auto-calibration as well as manual calibration features.
- **Interactive Technology**: Surface Independent 3D Stereoscopic Visual Touch Technology
- **Surface- independence and robustness**: 3-D tracking technology or better
- **External light source disturbance**: Should be able to cut-off any stray light disturbance on the interactivity
- **Aspect-Ratio Independent**: can use a 4:3, 16:9, or any other aspect ratio as required
- **Pen/Stylus**: Minimum 3 hrs continuously work after 3 to 4 mins of charging
- **Writing Performance**: Smooth and rounded writing experience
- **Whiteboard Software**: It complied with all software features then mention Yes, otherwise No

- Should Support multi touch & multi writing
- Should support Gesture Recognition like zoom, pan, tilt, flicks etc.
- Native handwriting recognition of English (on Windows platform)
- Should have the following interactive tools/features like Pen, Eraser, spot light, curtain, shape recognition, shape editing, auto grouping, infinite color options for annotation, color bucket,
- Background pattern, lines & arrows, screen capture tools (freehand capture is must), import / export files, recycle bin, unlimited pages, Cut & Paste, page navigation, save page(s), Undo/Redo, Geometric Tools like protractor, compass, ruler etc.
- Shape-recognition up to six-sided figures
- Should capable to annotate on any 3rd party applications
- Should have recording feature
- Extensive Resource Library with relevant Educational content
- Software should support & compatible with document camera solution
- Capability of taking Snapshot from running video (Win platform)
- Preferred if have “Cloud Access” in Interactive Whiteboard Application to access filtered free educational content on any topic in the world from WWW.

SIGNATURE AND STAMP OF BIDDER
Form – F-1

Details of Company

a). Name of Company :
b). Registered Address :
c). Year of Establishment :
d). Details of registration :
e). Name of Operational Executive :
f). Telephone nos. : (O).
    (M).
    (Fax).
g). Email Id :

Place :
Date :

Signature of Authorized person with seal

Note: Please attach certificate issued by competent authority by way of documentary proof.
### FORM F – 2

**ASSIGNMENT OF SIMILAR NATURE SUCCESSFULLY COMPLETED/UNDERTAKEN DURING LAST SEVEN YEARS**

<table>
<thead>
<tr>
<th>Sr.</th>
<th>Name of Project</th>
<th>Owner of sponsoring authority</th>
<th>Scope of Work</th>
<th>Cost of Assignment (Rs. In Lac.)</th>
<th>Date of Commencement</th>
<th>Status of work</th>
<th>Role of Firm</th>
<th>Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>5</td>
<td>6</td>
<td>7</td>
<td>8</td>
<td>9</td>
</tr>
</tbody>
</table>

**Place:**

**Date:**

**Signature of Authorized person with seal**

**Note:**
- Please attach certificate issued by competent authority by way of documentary proof.
- If the work is undertaken, documentary evidence in token of proof shall be furnished.
FORM F – 3

Statement showing details of year wise turnover

<table>
<thead>
<tr>
<th>Sr No</th>
<th>Year</th>
<th>Turnover (Rs. In Lac)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>2013-14</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>2014-15</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>2015-16</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Total</td>
<td></td>
</tr>
</tbody>
</table>

Place:

Date: 

Signature of Authorized person with seal

Note: Please attach year wise audited account report by way of documentary proof.
To,
The State Project Director
State Project Office
SSA,Sector 17,
Gandhinagar

**COMMERCIAL PROPOSAL**

<table>
<thead>
<tr>
<th>Price Component</th>
<th>Quantity</th>
<th>Unit Cost (Rs.)</th>
<th>Total Cost (Rs.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Interactive Whiteboard Solution to convert normal whiteboard into interactive</td>
<td>1</td>
<td>2</td>
<td>3</td>
</tr>
<tr>
<td>whiteboard through Infrared Camera along with application software</td>
<td></td>
<td>1000</td>
<td></td>
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</tbody>
</table>

**Total Rs. in words:**

Note:
1. All the prices quoted above must be inclusive of all taxes and duties
2. No escalation would be allowed due to changes in taxes and duties
3. No conditions should be attached to the price proposal
4. Commercial Proposal should be filled online only and not to be submitted in physical form with technical proposal.

Signature:
Name of Authorized Signatory:
Name of the Consulting Firm:
Address:
ANNEXURE "A"

{ON ORIGINAL COMPANY LETTER HEAD }

(AUTHORITY LETTER BY MANUFACTURING COMPANY FOR BIDDER COMPANY FOR EACH ITEMS TO AUTHORIZED DISTRIBUTOR /DEALER)

1. I / We m/s. hereby declare that....M/s. ____________________________is our authorized Distributor / Dealer for our product __________ from date……………, and they are authorized to quote and follow up on our behalf and the said agreement is valid in force as on date.

2. I/We undertake to supply the all items for which the quotations are submitted by M/s. on our behalf in respect of Tender Enquiry No: __________ for the supply of __________ and monthly details on supply of our product under this contract and also undertake to supply equivalent or upgraded model in case approved model is discontinued.

3. I / We have read all the terms and conditions of the tender enquiry and the same are irrevocably binding upon us till the expiry of the contract signed and executed on our behalf.

4. I / We have shall undertake to give FREE REPLACEMENT GUARENTEE/WARRANTY AS DEMANDED BY SSA FROM THE DATE OF Installation of all Quoted ITEMS by M/s.____________________. WARRANTY ____________________.

5. I/We undertake to supply the new version on the same price if any version get obsolete in the future.

6. I/We shall notify to the S.S.A. immediately if there is any change in the agreement between M/s. and me us/our company regarding authorized distributorship of our products and further undertake to supply the items quoted by the distributor/dealer on my / our behalf at the quoted in the tender enquiry in case of such a change of agreement.

7. This authority is applicable only for Tender Enquiry No: ________ for the supply of ________.

Date: Sign/ Stamp

Place:

SEAL
Annexure "B"

Format for Query (s) Submission

Queries: RFP- Supply, installation & maintenance of Infrared Cameras with stylus for making normal whiteboard into interactive for classrooms. Refer Document (RFP)

<table>
<thead>
<tr>
<th>Page No.</th>
<th>Clause No.</th>
<th>Subject</th>
<th>Clarification sought</th>
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4. Agreement Form

(On issuance of Purchase Order against Rate Contract undertaken on the basis of bid)

Agreement

This agreement, made the _______________ day of ______________ 20____________, between State Project Director, S.S.A, Gandhinagar (hereinafter called “the Purchaser”) of the one part and ________________________________________________________ [name and address of consultant] (hereinafter called “the supplier” of the other part.)

Whereas the Purchaser is desirous that the supplier execute (Name and identification number of contract) (Hereinafter called “the Works”) and the Purchaser has accepted the Bid by the Supplier for the execution and completion of such Works and the remedying of any defects therein, at a contract price of Rs. ___________________________. (Inclusive all taxes)

NOW THIS AGREEMENT WITNESSETH as follows:

(i) In this Agreement, words and expression shall have the same meanings as are respectively assigned to them in the Conditions of Contract hereinafter referred to, and they shall be deemed to form and be read and construed as part of this Agreement.

(ii) In consideration of the payment to be made by the Purchaser to the Supplier as hereinafter mentioned, the Supplier hereby covenants with the Purchaser to execute and complete the Works and remedy any defects therein in conformity in all aspects with the provisions of the Contract.

(iii) The Purchaser hereby covenants to pay the Supplier in consideration of the execution and completion of the Works and the remedying the defects wherein the Contract Price or such other sum as may become payable under the provisions of the Contract at the times and in the manner prescribed by the Contract.

The following documents shall be deemed to form and be read and construed as part of this Agreement, viz.:

I. Letter of Acceptance;
II. Information to consultant
III. Terms of reference
IV. Financial Proposal

Any other document listed in the Contract Data as forming part of the Contract.

In witness whereof the parties thereto have caused this Agreement to be executed the day and year first before written.

Binding Signature & Stamp of F. & A.O. __________________________________________

________________________

Binding Signature & Stamp of Supplier __________________________________________